

Innovate 4 Water - Nairobi

A Matchmaking Forum for Sustainable Development

Organized by Blue Ribbon Concepts, Quercus Group and Waterpreneurs

Nairobi, Kenya, April 26 to 27, 2018

Strathmore University

PROVISIONAL PROGRAM *prepared by the Secretariat*

Structure of the forum

	Thursday 26 th April – Day 1	Friday 27 th April – Day 2
Morning	Welcome address + key stakeholders general presentations	Pitches and focus discussions by entrepreneurs and water service providers
Afternoon	Pitches and focus discussions by financiers and investors	Case studies
Evening	Social event	Closing cocktail

Day 1 : 26th April 2017

Time	Duration	Activity	Facilitators and speakers
8:00 – 8.30	30mn	Registration	
8.30 – 8:50	20mn	<ul style="list-style-type: none"> Welcome Address Introduction I4W Geneva – Success Stories and Implications for the Kenya Water Sector. 	Strathmore University Wangeeci Mwai, Blue Ribbon Concepts Waterpreneurs , Switzerland
8.50 - 9.00	10 mn	Achieving the Sustainable Development Goals for the Water Sector in Kenya	Permanent Secretary , Devolution and Planning Ministry
9.00 - 9.10	10mn	Overview of the PPP Framework, Status of Private Sector Participation in the Water Sector	Ministry of Finance, PPP Unit , Kenya : Engineer Stanely Kamau
9:10 – 9.20	10mn	Welcome Address: the role of the private sector in achieving Vision 2030 for the water sector	Vision 2030 Secretariat , Kenya - Director General
9.20 – 9.30	10mn	The Role of the African Development Bank in supporting the uptake of innovations in the water sector.	The African Development Bank , Water Facility, Jean-Michel Ossete
9.30 - 9.40	10mn	The impact of innovation in developing the water industry- country experience, Isreal	Isreali Ambassador to Kenya
9.40– 10.30	50mn	Case studies on best practice of Public Private Partnerships in the region <ul style="list-style-type: none"> Global Trends – Clustering and best practices in the Water Sector. The Role of Private Sector and performance based contracting Innovative solutions addressing non revenue water 	Quercus Group David Wanyoike, WASH - SNV Netherlands Development Organisation , Kenya Apex Limited
10:30 – 11:00	45mn	Coffee / tea break and networking	
11:15 – 11:45	30mn	Public Private Partnerships PPP Case Study : Sosio Teldet Water Project Chief Officer, Trans Nzoia County Government PPPs -Challenges and Opportunities facing Water Utilities	Trans Nzoia County Government , Chief officer. Water Service Providers Association, Chief Executive, Antony Ambugo
11:45 – 12:30	45mn	Panel discussion – Policy Implications for enabling private sector engagement in the water sector	Moderator - Wangeeci Mwai, Blue Ribbon Concepts

			(PPP Unit(MoF,) KIWASH SNV, KMT, EIB)
12:30 – 14:00	90mn	Lunch and networking	
14:00 – 14:30	30mn	Presentation by financiers – 5 Minutes pitch <ul style="list-style-type: none"> • Commercial financing for Water Sector • De-risking investment in the Water Sector • Water Org • Water Aid 	<ul style="list-style-type: none"> • Sidian Bank • KIFFWA • Water Org • Water Aid
14:30 – 15:00	30mn	Group discussion 1: Development Financing – opportunities and challenges	Facilitator (Quercus group)
15:00 – 15:45	45mn	Presentations: Role of the Financial Markets in financing the Water Sector <ul style="list-style-type: none"> • Micro enterprise programme(MESPT) 	
15:45 – 16:30	45mn	Coffee / tea break and networking	
16:30 – 17:00	30mn	Presentation by investors – 5 Minutes pitch <ul style="list-style-type: none"> • Equipment financing Model – with High Impact. • 3R/social impact investments model. • Financing credit worthy water utilities • Low cost, flexible payment for modern water purification systems 	<ul style="list-style-type: none"> • Kenya Market Trust • Aqua for All, Netherlands • USAID WASH-FIN – USA and Kenya • Impact Water Limited – Regional
17:00 – 17:05	5mn	Closing words for day 1	Wangechi Mwai, Blue Ribbon Concepts
17:50 – 19:00		Networking and travel time to social event	
19:00 - onwards		Social event (optional)	

		<p><u>Non Revenue Water – Water Trunk Infrastrucuter</u></p> <ul style="list-style-type: none"> • Fund Fix – Performance based management of water infrastructure <p><u>Staff Productivity</u></p> <ul style="list-style-type: none"> • Staff Productivity and achieving efficiencies SORT, Ltd , Kenya <p><u>Innovations</u></p> <ul style="list-style-type: none"> • Solar Water Solutions, Kenya • Tech 4 water Solutions, Kenya 	
11:30 – 12:15	45mn	<p>Pitching session – Selected water utilities</p> <ul style="list-style-type: none"> • Briquettes from human waste , Nakuru Water and Sanitation Services Company • Specific Investment opportunities, Solio Teldelt, Tranzoia County Government. • Maji ni Ustawi PPP Initiative <p>1) Muranga Water Utility 2) Mathira Water Utility 3) Karinde & Kabuthi Water Scheme</p>	Facilitator (Blue Ribbon Concepts)
11:45 – 12:00	15mn	Q & A Session	
12:30 – 14:00	90mn	Lunch and networking	
14:00 – 14:45	45mn	<p>Pitching Session – Smart technologies and innovations</p> <ul style="list-style-type: none"> • Washmis/Vipimo software, Upande Limited, Regional • AQtap -Revenue Collection Platform, Grundfos, Kenya • VIA Water , AquaforAll, Netherlands • Data Analyis & Water Management technology, Strategic Water, Belgium • Human Needs Project, Kenya 	Facilitator (KCIC and Waterpreneurs)
14:45 -15.15	30mn	Coffee/Tea Break	
15:15 – 15:45	30mn	<p>Pitching Session – 5minutes pitch</p> <ul style="list-style-type: none"> • Wagtech, Kenya • I-drop water, Kenya • Nutrifresh, Kenya • IWA, Kenya • Sanivation, Kenya 	Facilitator (KCIC and Waterpreneurs)

		<ul style="list-style-type: none"> • Bradley Hiller 	
15:45 –16:00	15mn	<p><u>Water Innovation Challenge Finalists – 2016</u></p> <ol style="list-style-type: none"> 1) Sea Water Desalination system, Aqua fadhili 2) Tusikose Maji System, Erick Kimathi 3) Water Harvesting Technology, Ukenya Farms 4) Water hyacinth to biofuel, Super Motor, Kenya 5) Billing and Colletion system, Wartrack Ltd 6) Poseidon Pump System, Michael Ondoro 	
16:00 – 16-10	10mn	Closing & group picture	Quercus, Waterpreneurs, KCIC, Blue Ribbon Concepts
		Cocktail	